

Customer Success Story



„Working with the experts at XPLM helped make our user community completely self-sufficient and streamlined our time to market. They provided excellent training and guidance to get the system to where it is today.“

JERRY BAKER,
SR MGR, EIT APPLICATIONS
AND SOLUTIONS DELIVERY

THE CUSTOMER

Global provider of blood and plasma supplies and services

THE PROJECT

Oracle Agile Engineering Collaboration

THE CHALLENGE

Develop a single source of truth for all CAD deliverables

ABOUT THE CUSTOMER

Haemonetics was founded in 1971 in Braintree, MA by Dr. Jack Latham, producing containers and bags required for blood collection. As industry needs changed, Haemonetics evolved from a medical device company focused on blood processing systems to a Global Leader in Blood Management Solutions.

Their comprehensive portfolio of devices software and services offers blood management solutions for each facet of the blood supply chain. Haemonetics helps prevent unnecessary transfusions for patients and instead provides the right blood product, at the right time, in the correct dose to the correct patient.

Haemonetics has offices in 16 countries, employs more than 1,800 people and markets its products in over 50 countries. Revenue is derived from its three major markets - Asia, Europe, and the Americas.



CHALLENGES

Haemonetics needed to develop a Single Source of Truth for their engineering CAD data. An automated solution was required to replace inefficient, manual paper-based processes and decentralized systems and to provide a controlled, collaborative environment from which to work. They decided to get help from XPLM, the experts in Engineering Collaboration in order to:

- improve product development processes
- accelerate time to market
- reduce operating expenses with fact-based decision making
- optimize compliance assurance efforts

PROJECT PHASE

- Product choice to help integrate CAD with PLM.
- Evaluation and test drive of the product.
- Establishment of a project plan in place to implement the product as seamlessly as possible.
- Resolution of upgrade and configuration issues along with user guidance related to standard functions of EC.
- Provision of onsite administrator training in March 2017 on location in Massachusetts.

CUSTOMER BENEFITS

The electrical and mechanical CAD employees from Haemonetics were able to use Agile EC immediately after the implementation. The training provided has helped the company to be self-sufficient in solving out BAU issues regarding EC. It has also allowed a quicker time to market regarding CAD models.

ABOUT XPLM

XPLM is a globally operating PLM solution provider specializing in integrating applications, processes, data and information for optimum cross-domain collaboration between engineers. With its unique portfolio, XPLM integrates leading PLM, MCAD, ECAD, SysML, ERP, Office, Requirements Management and ALM/software tools.

For more information, visit www.xplm.com.

HEADQUARTERS

XPLM Solution GmbH
Altmarkt-Galerie Dresden,
Altmarkt 25
01067 Dresden, Germany
Office: +49 351 82658-0

Mail: marketing@xplm.com

OFFICE USA

XPLM Solution Inc.
1900 West Park Drive, Suite 280D
Westborough, MA 01581
Office: +1 508 753-7500